[ X ] QUARTERLY REPORT PURSUANT TO SECTION 13 OR $15(\mathrm{D})$ OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 30, 1997

## Or

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR $15(D)$ OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission File Number 0-25150

STRATTEC SECURITY CORPORATION
(Exact Name of Registrant as Specified in Its Charter)

```
        WISCONSIN
    39-1804239
(State of Incorporation) (I.R.S. Employer Identification No.)
            3 3 3 3 \text { WEST GOOD HOPE ROAD, MILWAUKEE, WI 53209}
            (Address of Principal Executive Offices)
                            (414) 247-3333
(Registrant's Telephone Number, Including Area Code)
```

```
Indicate by check mark whether the registrant (1) has filed all reports
```

Indicate by check mark whether the registrant (1) has filed all reports
required to be filed by Section 13 or 15(d) of the Securities Exchange Act of
required to be filed by Section 13 or 15(d) of the Securities Exchange Act of
1934 during the preceding }12\mathrm{ months (or for such shorter period that the
1934 during the preceding }12\mathrm{ months (or for such shorter period that the
registrant was required to file such reports), and (2) has been subject to such
registrant was required to file such reports), and (2) has been subject to such
filing requirements for the past 90 days. YES _X_ NO ___
filing requirements for the past 90 days. YES _X_ NO ___
Indicate the number of shares outstanding of each of the issuer's classes of
Indicate the number of shares outstanding of each of the issuer's classes of
common stock as of the latest practicable date.
common stock as of the latest practicable date.
Common stock, par value \$0.01 per share: 5,671,150 shares outstanding as of
Common stock, par value \$0.01 per share: 5,671,150 shares outstanding as of
March 30, 1997.

```
March 30, 1997.
```

    2
        STRATTEC SECURITY CORPORATION
    FORM 10-Q
    March 30, 1997
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    Part I - FINANCIAL INFORMATION

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Item 1 Financial Statements

STRATTEC SECURITY CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (In Thousands, Except Per Share Amounts)




| \$41,836 | \$37,500 |
| :---: | :---: |
| 32,800 | 28,819 |
| 9,036 | 8,681 |
| 4,412 | 4,333 |
| 4,624 | 4,348 |
| (30) | (117) |
| 12 | 48 |
| 4,606 | 4,279 |
| 1,704 | 1,656 |
| \$2,902 | \$2,623 |
| \$0.51 | \$0.45 |
| 5,670 | 5,785 |


| \$115,976 | \$100,854 |
| :---: | :---: |
| 92,159 | 78,735 |
| 23,817 | 22,119 |
| 12,930 | 12,087 |
| 10,887 | 10,032 |
| (167) | (259) |
| 26 | 270 |
| 10,746 | 10,043 |
| 4,045 | 3,948 |
| \$6,701 | \$6,095 |
| \$1.17 | \$1.05 |
| 5,731 | 5,785 |

```
STRATTEC SECURITY CORPORATION AND SUBSIDIARIES
                        CONSOLIDATED BALANCE SHEETS
                            (In Thousands)
```

```
ASSETS
Current Assets:
    Cash and cash equivalents
    Receivables, net
    Inventories-
            Finished products
            Work in process
            Raw materials
```

            LIFO adjustment
                    Total inventories
    Customer tooling in progress
    Other current assets
            Total current assets
    Property, Plant and Equipment
Less: accumulated depreciation
Net property, plant and equipment
LIABILITIES AND SHAREHOLDERS' EQUITY
Current Liabilities:
Accounts payable
Environmental
Other accrued liabilities
Total current liabilities
Deferred Income Taxes
Borrowings under revolving credit facility
Accrued pension and postretirement obligations
Shareholders' equity:
Common stock, authorized $12,000,000$ shares $\$ .01$ par value,
issued 5,789,150 shares
Capital in excess of par value
Retained earnings
Cumulative translation adjustments
Less: Treasury stock, at cost $(118,000$ shares at
March 30, 1997)
Total shareholders' equity
The accompanying notes are an integral part of these balance sheets.

```
STRATTEC SECURITY CORPORATION AND SUBSIDIARIES
    CONSOLIDATED STATEMENTS OF CASH FLOWS
    (In Thousands)
```

|  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March } 30, \\ 1997 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 1996 \end{gathered}$ |  |
|  | (una | udited) |  |  |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| Net income | \$ | 6,701 | \$ | 6,095 |
| Adjustments to reconcile net income to net cash provided |  |  |  |  |
| by (used in) operating activities: |  |  |  |  |
| Depreciation |  | 4,039 |  | 2,733 |
| Change in operating assets and liabilities: |  |  |  |  |
| Increase in receivables |  | $(2,795)$ |  | $(6,091)$ |
| (Increase) decrease in inventories |  | 230 |  | $(5,979)$ |
| Decrease in other assets |  | 1,228 |  | 1,237 |
| Increase (decrease) in accounts payable and |  |  |  |  |
| Other, net |  | 74 |  | 122 |
| Net cash provided by (used in) operating activities |  | 9,279 |  | $(1,026)$ |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| Additions to property, plant and equipment |  | $(6,136)$ |  | $(8,367)$ |
| Net cash used in investing activities |  | $(6,136)$ |  | $(8,367)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| Net proceeds from borrowings under revolving credit facility |  | $(1,295)$ |  | 5,250 |
| Purchase of treasury stock |  | $(1,907)$ |  | - |
| Exercise of stock options |  | 49 |  | - |
| Net cash provided by (used in) financing activities |  | $(3,153)$ |  | 5,250 |
| EFFECT OF FOREIGN CURRENCY FLUCTUATIONS |  |  |  |  |
| ON CASH |  | 2 |  | 4 |
| NET DECREASE IN CASH AND CASH EQUIVALENTS |  | (8) |  | $(4,139)$ |
| CASH AND CASH EQUIVALENTS |  |  |  |  |
| Beginning of period |  | 441 |  | 4,262 |
| End of period | \$ | 433 | \$ | 123 |
| SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION: |  |  |  |  |
| Income taxes paid | \$ | 2,612 | \$ | 4,579 |
| Interest paid |  | 182 |  | 220 |

The accompanying notes are an integral part of these statements.

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STRATTEC SECURITY CORPORATION (the "Company") designs, develops, manufacturers and markets mechanical locks, electro-mechanical locks and related security products for North American automotive manufacturers. The accompanying financial statements reflect the consolidated results of the Company, its wholly owned Mexican subsidiary, and its foreign sales corporation.

In the opinion of management, the accompanying unaudited financial statements contain all adjustments which are of a normal recurring nature, necessary to present fairly the financial position as of March 30, 1997, and the results of operations and cash flows for the periods then ended. All significant intercompany transactions have been eliminated. Interim financial results are not necessarily indicative of operating results for an entire year.

Certain amounts previously reported have been reclassified to conform to the March 30, 1997 presentation.
(2) ENVIRONMENTAL MATTERS

In 1995, the Company recorded a provision of $\$ 3$ million for estimated costs to remediate a site at the Company's Milwaukee facility that was contaminated by a solvent spill which occurred in 1985. The environmental reserve reflects this provision.
(3) EARNINGS PER SHARE

In March 1997, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 128, "Earnings Per Share," which specifies computation, presentation and disclosure requirements for earnings per share (EPS). The statement is effective for the Company's 1998 fiscal year and requires restatement of prior years' EPS. The adoption of this statement is not expected to have a material effect on the Company's EPS calculation.

Item 2

> STRATTEC SECURITY CORPORATION AND SUBSIDIARIES
> MANAGEMENT'S DISCUSSION AND ANALYSIS
> OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

The following Discussion and Analysis should be read in conjunction with the Company's accompanying Financial Statements and Notes thereto and the Company's 1996 Annual Report. Unless otherwise indicated, all references to years refer to fiscal years.

Analysis of Results of Operations
Three months ended March 30, 1997 compared to the three months ended March 31, 1996

Net sales increased 12 percent to $\$ 41.8$ million for the three months ended March 30, 1997, from $\$ 37.5$ million for the three months ended March 31, 1996. The sales increase is primarily due to an increase in sales to General Motors Corporation of approximately $\$ 4.3$ million. Sales to General Motors in the prior year quarter were negatively affected by a labor strike at a General

Motors component plant. In addition, sales to the Ford Motor Company increased approximately $\$ 1.9$ million in the current year quarter compared to the prior year quarter. The increase is primarily due to increased vehicle production for the programs which the Company supplies to Ford. Also, during the current quarter, the Company made production volume shipments for all vehicle programs which it supplies to Ford. Production on the majority of these programs was phased in during the prior fiscal year. Sales to Chrysler Corporation were comparable to the prior year quarter.

Gross profit as a percentage of net sales was 21.6 percent in the three months ended March 30, 1997, compared to 23.1 percent in the three months ended March 31, 1996. Gross profit margins decreased from the prior year primarily due to increased costs of zinc, which is the Company's primary raw material, and increased costs of the Company's Mexican assembly operations. The U.S. Dollar/Mexican Peso exchange rate has been relatively stable for the past fifteen months while inflationary cost pressures in Mexico have resulted in higher U.S. Dollar costs. Scrap and expedited freight costs were reduced from prior year levels.

Engineering, Selling and Administrative expenses were $\$ 4.4$ million in the current quarter compared to $\$ 4.3$ million in the prior year quarter. Product engineering costs in support of current and future vehicle programs increased approximately $\$ 250,000$ while administrative and selling expenses declined.

Income from operations was $\$ 4.6$ million for the three months ended March 30, 1997, compared to $\$ 4.4$ million for the three months ended March 31, 1996. Income from operations increased reflecting the increased sales volume as previously discussed above.

Nine months ended March 30, 1997 compared to the nine months ended March 31, 1996

Net sales increased 15 percent to $\$ 116.0$ million for the nine months ended March 30, 1997, compared to $\$ 100.9$ million for the nine months ended March 31, 1996. The increase is primarily due to sales to the Ford Motor Company which increased approximately $\$ 14.0$ million compared to the prior year period. During the nine months ended March 30, 1997, the Company made production volume shipments for all vehicle programs which it supplies to Ford. Production on the majority of these programs was phased in during the prior fiscal year. Sales to General Motors Corporation increased approximately $\$ 3.2$ million in the current year period compared to the prior year period. Although sales to General Motors were negatively affected during both the second quarter of 1997 and the third quarter of 1996 due to General Motors' labor disruptions, the negative impact was more significant during the prior year period. Sales to Chrysler Corporation were comparable to the prior year period.

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Gross profit as a percentage of net sales was 20.5 percent in the nine months ended March 30, 1997, compared to 21.9 percent in the nine months ended March 31, 1996. Gross profit margins decreased from the prior year primarily due to increased costs of zinc, which is the Company's primary raw material, and increased costs of the Company's Mexican assembly operations. The U.S. Dollar/Mexican Peso exchange rate has been relatively stable for the past fifteen months while inflationary cost pressures in Mexico have resulted in higher U.S. Dollar costs. Scrap and expedited freight costs were reduced from prior year levels.

Engineering, selling and administrative expenses were 12.9 million for the nine months ended March 30, 1997, compared to 12.1 million for the nine months ended March 31, 1996. The increase is primarily due to increased engineering expenses in support of current and future vehicle programs.

Income from operations was $\$ 10.9$ million in the nine months ended March 30, 1997, compared to $\$ 10.0$ million in the nine months ended March 31, 1996. Income from operations increased reflecting the increased sales volume as previously discussed above.

The effective income tax rate for the nine months ended March 30, 1997, was 37.6 percent compared to 39.3 percent for the nine months ended March 31, 1996. The reduction in the effective rate for the nine month period is due to changes in state apportionment factors as a result of the phase-in of sales to the Ford Motor Company during fiscal 1996 as well as the reinstatement of the federal research and development tax credit for fiscal 1997. The effective rate differs from the federal statutory tax rate primarily due to the effects of state income taxes.

Liquidity and Capital Resources
Capital expenditures during the nine months ended March 30, 1997 were $\$ 6.1$ million compared to $\$ 8.4$ million during the nine months ended March 31, 1996. The Company anticipates that capital expenditures will be approximately $\$ 9$ million to $\$ 10$ million in fiscal 1997 in support of additional product programs, and the upgrade and replacement of existing equipment at the production facilities.

The Company's investment in accounts receivable increased by approximately $\$ 2.8$ million to $\$ 21.6$ million at March 30 , 1997 , as compared to $\$ 18.8$ million at June 30, 1996, primarily due to increased sales volumes in the current quarter. Inventory levels at March 30, 1997, were consistent with the levels at June 30, 1996.

The Company has a $\$ 25$ million unsecured, revolving credit facility (the "Credit Facility"). Outstanding borrowings under the Credit Facility were approximately $\$ 135,000$ at March 30 , 1997. The Company believes that the Credit Facility will be adequate, along with cash flow from operations, to meet its anticipated capital expenditure, working capital and operating expenditure requirements. Funding of the environmental remediation at the Milwaukee facility is not expected to have a material impact on ongoing operations.

The Board of Directors of the Company has authorized a stock repurchase program to buy back up to five percent of the 5.8 million outstanding shares. A total of 118,000 shares have been repurchased as of March 30, 1997, at a cost of approximately $\$ 1.9$ million. The stock repurchase program is funded through the Credit Facility along with cash flow from operations.

The Company has been impacted by inflationary cost pressures in Mexico over the last several months as discussed under Analysis of Results of Operations above. Primary raw materials are high grade zinc and brass which are generally subject to commodity pricing and variations in the market prices of these materials. The market price of zinc has increased over the last several months negatively affecting gross profit margins as discussed under Analysis of Results of Operations above.

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Mexican Operations
The Company has assembly operations in Juarez, Mexico. The functional currency of the Mexican operation through December 29, 1996 was the Mexican Peso. The effects of currency fluctuations resulted in adjustments to the U.S. dollar value of the Company's net assets and to the equity accounts in accordance with FAS No. 52, "Foreign Currency Translation." Effective December

30, 1996, the functional currency of the Mexican operation is the U.S. dollar as Mexico is considered to be a highly inflationary economy in accordance with FAS No. 52. The effect of currency fluctuations in the remeasurement process are included in the determination of income. The effects of currency fluctuations included in the determination of income are not material.

A number of the matters and subject areas discussed in this Form 10-Q that are not historical or current facts deal with potential future circumstances and developments. These include expected future financial results, liquidity needs, financing ability, management's or the Company's expectations and beliefs and similar matters discussed in the Company's Management Discussion and Analysis of Results of Operations and Financial Condition. The discussions of such matters and subject areas are qualified by the inherent risk and uncertainties surrounding future expectations generally, and also may materially differ from the Company's actual future experience. The Company's business, operations and financial performance are subject to certain risks and uncertainties which could result in material differences in actual results from the Company's current expectations. These risks and uncertainties include, but are not limited to, general economic conditions, demand for the Company's products and costs of operations.

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Part II

Other Information

Item 1 Legal Proceedings - None

Item 2 Changes in Securities - None
Item 3 Defaults Upon Senior Securities - None

Item 4 Submission of Matters to a Vote of Security Holders - None

Item 5 Other Information - None
Item 6 Exhibits and Reports on Form 8-K
(a) Exhibits
3.1* Amended and Restated Articles of Incorporation of the Company
3.2* By-Laws of the Company
4.1* Rights Agreement dated as of February 6, 1995 between the Company and Firstar Trust Company, as Rights Agent
(b) Reports on Form 8-K - None

* Incorporated by reference to Amendment No. 2 to the Company's Form 10 filed on February 6, 1995.

SIGNATURE
registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

STRATTEC SECURITY CORPORATION (Registrant)
Date: May 9, 1997
By /S/ John G. Cahill

John G. Cahill
Executive Vice President, Chief Financial Officer, Treasurer and Secretary (Principal Accounting and Financial Officer)

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